



MOMENTUM CAPABILITIES BRIEFING

A Comprehensive Overview



Gain Momentum...
... Produce Results!

Primary NAICS Code 541611
Women owned business enterprise
SeaPort-e Prime Contract # N00178-06-D-4819
MOBIS Contract # GS-10F-00335M, 874-1,2,4 and 7
GSA Schedule 70 Contract # GS-35-F-0137T
Pennsylvania Master ITQ Contract ME 481350



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Overview

Momentum, Inc. is a Camp Hill-based women-owned business & technology consulting firm.

Our customer base is comprised of Federal clients including the Mechanicsburg Naval Base, the US General Services Administration and the US Department of Defense. Our client base also includes Pennsylvania and Maryland state agencies such as Health, Public Welfare, Education, Transportation, State, Labor & Industry, Environmental Protection, and Conservation and Natural Resources.

Momentum can help you **produce results** in the following areas:

- Project Management
- Business Analysis
- Strategic Planning
- Change Management
- Workforce Development
- Marketing
- Facilitation
- Training

Contracting Vehicles



MOBIS Contract # GS-10F-00335M

Effective Date: 06/17/2007

CAGE Code: 1WJ25

Schedule 70 Contract

GS—35-F-0137T

132-50

132-51



Prime: Momentum, Inc.

Contract # N00178-06-D-4819

Zone 1—Northeast Zone

Zone 2—National Capital Zone

Zone 3—Mid Atlantic Zone

Zone 6—Southwest Zone



NAVICP - Training IDIQ
Contract # N00104-06-D-Q488



NAVSISA Surge
Contract # N00104-07-A-ZF52

Client List

Federal Government

Defense Contract Management Agency
Defense Logistics Agency
Defense Distribution Center
General Services Administration
Industrial Logistics Supply Operation
NAVICP, Department of Navy
NAVSISA, Department of Navy
NAVSUP, Department of Navy
USDA Graduate School

State Government

American Education Services, PHEAA
Commercial Services and Innovation Center
Department of Conservation and Natural Resources
Department of Education
Department of Environmental Protection
Department of Health
Department of Labor and Industry
Department of Public Welfare
Department of Revenue
Department of State
Department of Transportation
Educational Resource Group, State System of Higher Education
Game Commission
Fish and Boat Commission
Office of Administration / Office of Information Technology
Public Utilities Commission

Commercial

American Management Systems
BearingPoint
Bravo Group
Capital Blue Cross
Ciber
Computer Aid, Inc.
Concurrent Technologies
Deloitte Consulting
Dendrite International
Framatome Connectors International - FCI
Harrisburg Area Community College
IntelliMark
Mt. Pleasant Hispanic American Center
Pennsylvania Partnerships for Children
Pennsylvania State University
Peripherals Plus Technologies, Inc.
Sanborn
Soluziona
Tyco
Unisys



Business Consulting, Planning, & Facilitation

- Business Analysis:** Identify your business needs to find the right solution
- Strategic Planning:** Reach your business goals quickly and efficiently by establishing a strategic road map
- Facilitation:** Design and run an effective meeting that aligns attendee expectations and catalyzes goals and solutions
- Change Management:** Provide professional support to enable an efficient business transformation
- Organizational Development:** Develop the right balance between internal resources and methodologies to accomplish your mission efficiently and effectively
- Succession Planning:** Anticipate future workforce needs in context of your organization's mission, initiatives, and goals while remaining effective with daily tasks

Project Management

- Project Management:** Gain the knowledge, framework, and tools needed to complete a complicated project efficiently, on time, and within budget
- Mentoring:** Foster professional growth among employees by providing internal guidance
- Education:** Stay at the top of the industry by investing in your employees and growing their professional abilities

Technology Services

- IT Consulting:** Advance your business by learning about and embracing world-wide IT best practices
- Customized Training:** Build training programs that focus on your needs and corporate culture
- Quality Assurance:** Build confidence in customers and stakeholders by proactively establishing procedures that ensure quality
- Security Assessment:** Assess the strengths and weaknesses of your IT plan and take action to make your company more secure



US Department of Defense, NAVSUP ERP Change Management Project



The Naval Supply Systems Command (NAVSUP) requested Momentum's Change Management and training expertise as it develops and deploys the largest ERP implementation in the history of the US military. Momentum is helping to perform Change Magnitude and Change Readiness Assessments, lead key stakeholder communication efforts, lead user training sessions, and develop a comprehensive plan for the successful implementation of Navy ERP at the local level.

US Department of Defense, Defense Logistics Agency Improves Project Management



The United States Department of Defense, Defense Logistics Agency requested the assistance of Momentum, Inc. for its Mid-Level Performance Based Logistics Graduation Project, based on Project Management foundations. This project enabled DLA to achieve its core mission, "*Getting the right part, at the right place, at the right time, at the right price,*" and to identify partnering areas to ensure integrated logistics support.

General Services Administration Acquisition and Contract Management Training



The General Services Administration Federal Supply Service Acquisition Management Center utilized Momentum, Inc.'s training expertise to provide an understanding of the value proposition of the Multiple Award Schedule. Following training, participants could relate benefits of the program to the performance of their daily job functions (providing federal customers with product, services and programs to meet their many needs).

Defense Distribution Center Restructures the Commercial Contracting Business Unit



The Defense Distribution Center charged Momentum, Inc. with leading team members through a facilitated balance scorecard restructuring of the Commercial Contracting Business Unit. This new structured framework for analyzing organizational options and implementation strategies resulted in increased productivity, improved business process flow, and higher employee job satisfaction.

NAVSISA STARS Implementation Support



Momentum provides project management support, facilitates requirements gathering initiatives, and assists with business analysis design, methods, and mentoring for NAVSISA (the Navy's premier Information Technology provider responsible for systems that manage logistics, supply chain management, transportation, finance, and accounting). Momentum's services helped NAVSISA ensure a less business-disruptive migration to Navy ERP.

NAVSISA Establishes Project Management Methodology



Momentum, Inc. was challenged to review existing NAVSISA's project management artifacts and processes, conduct needs analysis, recommend enhancements based on industry best practices, and develop a formalized project management methodology. This project validated and enhanced PMM framework and process flows, enhanced the Project Management Process, and executed four project management methodology pilots.

US Department of Defense, Defense Contract Management Agency Knowledge Management Training Project



The Defense Contract Management Agency (DCMA) utilized Momentum, Inc. to provide Knowledge Management (KM) training. Momentum communicated and reinforced the need to employ technologies to create a 'sharing culture' for KM in order to provide quicker access to component resources and to eliminate lost on-the-job productivity. In addition, Momentum developed customized instructional design and training materials to further support the effort.

NAVICP, Business Management Office Project



The Naval Inventory Control Point (NAVICP) utilized Momentum, Inc. to develop and implement a strategic e-business transformation road map by identifying core competencies, analyzing the current landscape, and targeting future business opportunities. This project helped NAVICP recognize key strengths and weaknesses, identify core products/services that have contributed to the organization's success, and highlight processes and/or technologies that are crucial to future growth.

US Department of Defense, Defense Contract Management Agency PM Workshop



The Defense Contract Management Agency (DCMA) utilized Momentum, Inc. to deliver a project management workshop to the Earned Value Management System (EVMS) team. This workshop helped the EVMS team to dynamically apply learned concepts to the development of a clear project goal statement, a list of exit criteria, and a risk management plan for Earned Value maturity advancement.

NAVSUP Legacy Help Desk Support



Momentum, Inc. provides on-going help desk support for the Naval Supply Systems Command Legacy Systems Help Desk. Help desk professionals are responsible for providing Tier I support for more than 63 applications nationally, logging escalated calls and making callbacks until positive human contact is made, and escalating appropriate calls to Tier II status according to the procedures in the knowledge base. The Momentum Help Desk team boasts an impressive 94% customer satisfaction rate.



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